

Beyond the 13-Week Cash Flow: Unlocking Value through Operations in Restructuring



Why the 13 Week Cash Flow Model Gets Attention?

In restructuring scenarios the 13-week cash flow model becomes the heartbeat of short-term financial planning, tracking daily inflows and outflows and flagging potential cash gaps. While vital for lender confidence and near-term decision-making, the 13-week cash flow alone cannot restore long-term viability.



Excel Highlights the Gaps, Operations Bridges Them

The 13-week cash flow is a rearview mirror. It reflects the outcome of operational inefficiencies, not the fix. It tells you what's going wrong, but not how to fix it. Operational value levers give you the roadmap to close those gaps by improving throughput, reducing costs, accelerating collections, and optimizing payables



What Gets Overlooked: Operational Value Levers

Manufacturing



Build What's Needed, When It's Needed

By aligning demand signals with production scheduling

Procurement



Segment Suppliers, Improve Payables

Through tailored strategies and avoid supply disruption

Receivables, Order to Cash



Segment Customers, Accelerate Collections

By differentiated collection strategies

Don't Just Track Cash; Generate It

In a restructuring, the 13-week cash flow is essential, but it should be paired with operational action plans and levers of liquidity that unlock trapped cash and improve financial performance.